

# Stylerunner Customer Spotlight

## STYLERUNNER

www.stylerunner.com

Activewear retailer Stylerunner improves employee productivity, enabling faster, uninterrupted workflows and better customer service, with help from Dropbox Business.



"We want Stylerunner to be an environment where people feel rewarded and satisfied doing their jobs and that means having resources that allow them to work productively. Dropbox Business helps us deliver on that by allowing our people to work remotely and without interruption when they're in the office."



Julie Stevanja, CEO and Co-Founder, Stylerunner

#### **Key Results**



Collaboration without interruptions



Greater organisation of files and workflows



Increased control over file permissions

#### THE CHALLENGE

#### Stop and go operations

When Stylerunner launched its online activewear retail store in 2012, its team of three employees had no trouble using email and portable hard drives to share everything from product copy to photos to web page designs. As the Sydney-based company expanded, however, it realised a need for a more streamlined mode of collaborating—one that didn't require people to disrupt each other's workflows every time they wanted to access project files. CEO and Co-Founder Julie Stevanja attests, "We were operating less efficiently because it would take a while to get back on task each time one of us was interrupted."

The company needed a centralised file hub that was easy to access and available to employees anytime, anywhere they wanted to work. Knowing Dropbox's reputation, Stevanja set up a personal account and gave

her coworkers the login information. Though this option served the company for a time, Stylerunner soon needed more control over who was accessing what, so it decided to transition to Dropbox Business.

#### THE SOLUTION

### Launching a time-saving system

With company files neatly organised in Dropbox Business, employees can now retrieve Stylerunner project assets without having to bother one another in the process. "We've tailored our workflows so that any file any department might need can be found in Dropbox Business, without hassles or delays," says Stevanja. "But we've also created security around folders and files so that departments only access files that are relevant to their work."



Workflow improvements have allowed the company to save large amounts of time—leading not only to more efficiency but to better employee engagement. She adds, "People want to make an impact when they come to work, not get bogged down searching for files and sending emails. Dropbox Business helps us maintain a happier and more productive workforce."

In addition, Dropbox Business helps Stylerunner's customer care team locate information quickly for consumers. If, for instance, a customer wants to know when the company will be getting a certain shoe in stock, team members can immediately look at upcoming product ranges in Dropbox Business and report back to the customer.

#### THE RESULTS

#### A perfect setup for growth

With files in order, permissions under control, and interruptions no longer an issue, Stylerunner is able to focus on building its business rather than locking down logistics. Stevanja explains, "Dropbox Business has been key in helping to ensure that our employees have enjoyable, productive days, and that we can assert a level of security over file access. It's really important for a young startup like ours to be conscious of these kinds of things. We know that as we continue to expand our workforce, Dropbox will be essential."

#### Customer use cases How Dropbox Business helps

Collaboration	Employees can share files and collaborate without interrupting each other's concentration on individual projects.
Mobile	The ability to access files from anywhere, on any computing device, provides employees with greater flexibility around how they get work done.
Control	Access permissions give Stylerunner more control over files, helping protect key corporate documents and reports.

"We have huge files that take up a lot of data. So instead of trying to send them via a transfer link, we just share a Dropbox link. People get instant access to the files and don't have to download anything."



Julie Stevanja, CEO and Co-Founder, Stylerunner

